



**CONSOLIDATED FINANCIAL STATEMENTS AND
SUPPLEMENTAL INFORMATION**

For the Years Ended June 30, 2018 and 2017



HACIENDA COMMUNITY DEVELOPMENT CORPORATION
CONSOLIDATED FINANCIAL STATEMENTS AND SUPPLEMENTAL INFORMATION
For the Years Ended June 30, 2018 and 2017

TABLE OF CONTENTS

| | <u>Page</u> |
|---|-------------|
| Independent Auditor's Report | 1 - 2 |
| Consolidated Financial Statements: | |
| Consolidated Statements of Financial Position | 3 - 4 |
| Consolidated Statements of Activities | 5 - 6 |
| Consolidated Statements of Functional Expenses | 7 - 8 |
| Consolidated Statements of Cash Flows | 9 |
| Notes to Consolidated Financial Statements | 10 - 29 |
| Supplemental Information: | |
| Consolidating Statement of Financial Position | 30 - 31 |
| Consolidating Statement of Activities | 32 - 33 |
| Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with <i>Government Auditing Standards</i> | 34 - 35 |

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
Hacienda Community Development Corporation
Portland, Oregon

We have audited the accompanying consolidated financial statements of Hacienda Community Development Corporation (a nonprofit organization), which comprise the consolidated statement of financial position as of June 30, 2018, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Hacienda Community Development Corporation as of June 30, 2018, and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Prior Period Financial Statements

The financial statements of Hacienda Community Development Corporation as of June 30, 2017, were audited by other auditors whose report dated November 28, 2017, expressed an unmodified opinion on those statements.

Other Matters

Other Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The supplemental information, as listed in the table of contents, is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 14, 2018 on our consideration of Hacienda Community Development Corporation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Hacienda Community Development Corporation's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Hacienda Community Development Corporation's internal control over financial reporting and compliance.



Jones & Roth, P.C.
Hillsboro, Oregon
December 14, 2018

CONSOLIDATED FINANCIAL STATEMENTS

HACIENDA COMMUNITY DEVELOPMENT CORPORATION
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
June 30, 2018 and 2017

| | 2018 | 2017 |
|-------------------------------------|----------------------|----------------------|
| Assets | | |
| Current assets | | |
| Cash and cash equivalents | \$ 2,435,613 | \$ 3,028,863 |
| Grants and accounts receivable | 475,872 | 1,238,707 |
| Prepaid expenses | 61,524 | 99,011 |
| Total current assets | 2,973,009 | 4,366,581 |
| Receivable from related parties | 1,476,498 | 1,540,543 |
| Restricted cash | 1,524,355 | 1,478,518 |
| Security deposits | 119,321 | 120,061 |
| Intangible assets, net | 807,353 | 864,180 |
| Loan receivable | 5,685,715 | 5,685,715 |
| Other receivables | - | 38,317 |
| Property and equipment, net | 27,931,768 | 25,187,480 |
| Investments in limited partnerships | 411,707 | 461,850 |
| Total assets | \$ 40,929,726 | \$ 39,743,245 |

| | <u>2018</u> | <u>2017</u> |
|--|----------------------|----------------------|
| Liabilities and Net Assets | | |
| Current liabilities | | |
| Accounts payable and accrued expenses | \$ 282,178 | \$ 788,117 |
| Accrued interest | 47,462 | 24,861 |
| Deferred revenue | 65,308 | 209,801 |
| Current portion of long-term debt | <u>365,670</u> | <u>596,189</u> |
| Total current liabilities | <u>760,618</u> | <u>1,618,968</u> |
| Non-current liabilities | | |
| Security deposit liability | 122,168 | 126,161 |
| Long-term debt, net of current portion and unamortized debt issuance costs | <u>33,586,932</u> | <u>30,414,463</u> |
| Total non-current liabilities | <u>33,709,100</u> | <u>30,540,624</u> |
| Total liabilities | <u>34,469,718</u> | <u>32,159,592</u> |
| Net assets | | |
| Unrestricted: | | |
| Undesignated | 5,560,066 | 6,265,411 |
| Board-designated | <u>603,647</u> | <u>603,647</u> |
| Total unrestricted | 6,163,713 | 6,869,058 |
| Temporarily restricted | <u>296,295</u> | <u>714,595</u> |
| Total net assets | <u>6,460,008</u> | <u>7,583,653</u> |
| Total liabilities and net assets | <u>\$ 40,929,726</u> | <u>\$ 39,743,245</u> |

The accompanying notes are an integral part of these consolidated statements.

HACIENDA COMMUNITY DEVELOPMENT CORPORATION
CONSOLIDATED STATEMENTS OF ACTIVITIES
For the Years Ended June 30, 2018 and 2017

| | 2018 | | |
|--|-------------------------|---------------------------|-------------------------|
| | Unrestricted | Temporarily Restricted | Total |
| Revenue and support | | | |
| Private gifts, grants, and contracts | \$ 371,039 | \$ 301,873 | \$ 672,912 |
| Government grants and contracts | 1,558,317 | - | 1,558,317 |
| In-kind contributions | 32,350 | - | 32,350 |
| Service revenue | 232,837 | - | 232,837 |
| Rental income | 2,747,344 | - | 2,747,344 |
| Interest income | 112,557 | - | 112,557 |
| Loss on disposal of assets | (162,945) | - | (162,945) |
| Other income | 169,504 | - | 169,504 |
| Net assets released from restrictions: | | | |
| Satisfaction of purpose restrictions | <u>720,173</u> | <u>(720,173)</u> | <u>-</u> |
| Total revenue and support | <u>5,781,176</u> | <u>(418,300)</u> | <u>5,362,876</u> |
| Expenses | | | |
| Program services | 5,691,086 | - | 5,691,086 |
| Management and general | 724,025 | - | 724,025 |
| Fundraising | <u>71,410</u> | <u>-</u> | <u>71,410</u> |
| Total expenses | <u>6,486,521</u> | <u>-</u> | <u>6,486,521</u> |
| Change in net assets | (705,345) | (418,300) | (1,123,645) |
| Net assets, beginning of year | <u>6,869,058</u> | <u>714,595</u> | <u>7,583,653</u> |
| Net assets, end of year | <u>\$ 6,163,713</u> | <u>\$ 296,295</u> | <u>\$ 6,460,008</u> |

| 2017 | | |
|---------------------|---------------------------|---------------------|
| Unrestricted | Temporarily Restricted | Total |
| \$ 246,955 | \$ 598,100 | \$ 845,055 |
| 4,780,791 | - | 4,780,791 |
| 45,100 | - | 45,100 |
| 222,847 | - | 222,847 |
| 2,276,814 | - | 2,276,814 |
| 126,147 | - | 126,147 |
| - | - | - |
| 207,255 | - | 207,255 |
| <u>614,058</u> | <u>(614,058)</u> | <u>-</u> |
| <u>8,519,967</u> | <u>(15,958)</u> | <u>8,504,009</u> |
| 5,487,680 | - | 5,487,680 |
| 690,448 | - | 690,448 |
| <u>98,020</u> | <u>-</u> | <u>98,020</u> |
| <u>6,276,148</u> | <u>-</u> | <u>6,276,148</u> |
| 2,243,819 | (15,958) | 2,227,861 |
| <u>4,625,239</u> | <u>730,553</u> | <u>5,355,792</u> |
| <u>\$ 6,869,058</u> | <u>\$ 714,595</u> | <u>\$ 7,583,653</u> |

The accompanying notes are an integral part of these consolidated statements.

HACIENDA COMMUNITY DEVELOPMENT CORPORATION
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES
For the Year Ended June 30, 2018

| | Program Services | | | | | | Total Program Services | Management and General | Fundraising | Total Expenses |
|------------------------------------|------------------------|------------------------------|--------------------------------------|--------------------------------|---------------------|---------------------------|------------------------------|------------------------------|------------------|---------------------|
| | Housing Development | Home Ownership Support | Community Economic Development | Youth and Family Support | Asset Management | Financial Capabilities | | | | |
| Payroll and related expenses: | | | | | | | | | | |
| Salaries and wages | \$ 120,726 | \$ 293,093 | \$ 273,561 | \$ 479,461 | \$ 95,545 | \$ 115,496 | \$ 1,377,882 | \$ 305,788 | \$ 48,785 | \$ 1,732,455 |
| Benefits and taxes | <u>22,680</u> | <u>79,132</u> | <u>64,759</u> | <u>133,937</u> | <u>21,652</u> | <u>25,344</u> | <u>347,504</u> | <u>77,468</u> | <u>10,183</u> | <u>435,155</u> |
| Total payroll and related expenses | 143,406 | 372,225 | 338,320 | 613,398 | 117,197 | 140,840 | 1,725,386 | 383,256 | 58,968 | 2,167,610 |
| Program supplies | 380 | 9,323 | 11,217 | 29,906 | 208,904 | 10,388 | 270,118 | 13,918 | 2,730 | 286,766 |
| Direct assistance | - | 37,055 | - | 22,487 | 627 | 106 | 60,275 | 106 | - | 60,381 |
| Travel and related | 188 | 5,201 | 5,549 | 13,366 | 1,075 | 781 | 26,160 | 10,599 | 20 | 36,779 |
| Management fees | - | - | 11,732 | - | 193,021 | - | 204,753 | - | - | 204,753 |
| Marketing and outreach | 6,950 | 13,199 | 11,244 | 3,715 | 5,420 | 797 | 41,325 | 15,830 | 891 | 58,046 |
| Office supplies and expense | 1,437 | 9,511 | 10,952 | 10,883 | 36,305 | 1,930 | 71,018 | 15,758 | 635 | 87,411 |
| Computer supplies and support | 670 | 4,687 | 2,567 | 6,586 | 6,165 | 1,324 | 21,999 | 8,643 | 596 | 31,238 |
| Staff development | 655 | 3,363 | 2,551 | 7,207 | 1,169 | 6,561 | 21,506 | 2,167 | 31 | 23,704 |
| Professional fees | 1,410 | 2,140 | 74,539 | 10,335 | 52,047 | 467 | 140,938 | 88,830 | 1,445 | 231,213 |
| Rent and utilities | 31,786 | 26,746 | 204,399 | 41,470 | 443,297 | 4,519 | 752,217 | 19,165 | 1,715 | 773,097 |
| Insurance | 5,842 | 6,055 | 10,139 | 9,160 | 57,166 | 1,511 | 89,873 | 9,144 | 447 | 99,464 |
| Repairs and maintenance | 7,964 | 15,847 | 106,175 | 25,184 | 479,510 | 2,870 | 637,550 | 12,676 | 3,932 | 654,158 |
| Depreciation and amortization | - | - | 71,469 | - | 1,043,781 | - | 1,115,250 | 16,388 | - | 1,131,638 |
| Interest | 5,000 | - | 15,268 | - | 486,192 | - | 506,460 | 123,299 | - | 629,759 |
| Miscellaneous | - | - | 205 | - | 6,053 | - | 6,258 | 4,246 | - | 10,504 |
| Total expenses | <u>\$ 205,688</u> | <u>\$ 505,352</u> | <u>\$ 876,326</u> | <u>\$ 793,697</u> | <u>\$ 3,137,929</u> | <u>\$ 172,094</u> | <u>\$ 5,691,086</u> | <u>\$ 724,025</u> | <u>\$ 71,410</u> | <u>\$ 6,486,521</u> |

The accompanying notes are an integral part of these consolidated statements.

HACIENDA COMMUNITY DEVELOPMENT CORPORATION
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES
For the Year Ended June 30, 2017

| | Program Services | | | | | | Total Program Services | Management and General | Fundraising | Total Expenses |
|------------------------------------|------------------------|------------------------------|--------------------------------------|--------------------------------|---------------------|---------------------------|------------------------------|------------------------------|------------------|---------------------|
| | Housing Development | Home Ownership Support | Community Economic Development | Youth and Family Support | Asset Management | Financial Capabilities | | | | |
| Payroll and related expenses: | | | | | | | | | | |
| Salaries and wages | \$ 55,058 | \$ 439,240 | \$ 278,540 | \$ 504,837 | \$ 92,276 | \$ 110,791 | \$ 1,480,742 | \$ 281,823 | \$ 52,526 | \$ 1,815,091 |
| Benefits and taxes | 11,110 | 119,944 | 63,658 | 140,001 | 21,605 | 24,286 | 380,604 | 66,025 | 10,470 | 457,099 |
| Total payroll and related expenses | 66,168 | 559,184 | 342,198 | 644,838 | 113,881 | 135,077 | 1,861,346 | 347,848 | 62,996 | 2,272,190 |
| Program supplies | 303 | 11,827 | 15,769 | 41,946 | 187,188 | 3,139 | 260,172 | 4,086 | 7,921 | 272,179 |
| Direct assistance | - | 78,854 | 5,061 | 28,718 | 162 | - | 112,795 | - | - | 112,795 |
| Travel and related | 670 | 10,915 | 7,797 | 7,910 | 997 | 4,769 | 33,058 | 11,803 | 332 | 45,193 |
| Management fees | - | - | 443 | - | 167,681 | - | 168,124 | - | - | 168,124 |
| Marketing and outreach | 164 | 20,626 | 22,893 | 1,182 | 3,434 | 175 | 48,474 | 1,416 | 3,070 | 52,960 |
| Office supplies and expense | 1,091 | 7,711 | 41,054 | 14,495 | 34,753 | 1,327 | 100,431 | 14,577 | 2,053 | 117,061 |
| Computer supplies and support | 523 | 5,071 | 3,593 | 4,971 | 6,406 | 6,287 | 26,851 | 12,119 | 1,193 | 40,163 |
| Staff development | 1,080 | 2,468 | 5,252 | 8,907 | 2,208 | 1,390 | 21,305 | 13,248 | 1,679 | 36,232 |
| Professional fees | 3,070 | 3,666 | 36,723 | 9,747 | 49,212 | 209 | 102,627 | 99,496 | 6,223 | 208,346 |
| Rent and utilities | 4,456 | 30,297 | 175,989 | 37,354 | 315,282 | 6,430 | 569,808 | 17,512 | 2,626 | 589,946 |
| Insurance | 1,009 | 8,051 | 9,026 | 9,608 | 49,788 | 1,524 | 79,006 | 8,801 | 687 | 88,494 |
| Repairs and maintenance | 2,548 | 18,366 | 62,128 | 21,829 | 440,837 | 3,584 | 549,292 | 10,260 | 9,240 | 568,792 |
| Depreciation and amortization | - | - | 75,392 | - | 999,691 | - | 1,075,083 | 29,653 | - | 1,104,736 |
| Interest | 5,000 | - | 14,461 | - | 449,001 | - | 468,462 | 118,670 | - | 587,132 |
| Miscellaneous | 4,325 | - | 3,251 | - | 3,270 | - | 10,846 | 959 | - | 11,805 |
| Total expenses | \$ 90,407 | \$ 757,036 | \$ 821,030 | \$ 831,505 | \$ 2,823,791 | \$ 163,911 | \$ 5,487,680 | \$ 690,448 | \$ 98,020 | \$ 6,276,148 |

The accompanying notes are an integral part of these consolidated statements.

HACIENDA COMMUNITY DEVELOPMENT CORPORATION
CONSOLIDATED STATEMENTS OF CASH FLOWS
For the Years Ended June 30, 2018 and 2017

| | 2018 | 2017 |
|---|---------------------|---------------------|
| Cash flows from operating activities | | |
| Cash receipts: | | |
| Private gifts, grants, and contracts | \$ 658,607 | \$ 824,281 |
| Government grants and contracts | 2,190,964 | 3,027,195 |
| Service receipts | 181,991 | 222,847 |
| Rental income | 2,747,344 | 2,272,623 |
| Interest income | 84,727 | 84,177 |
| Other income | 219,547 | 173,174 |
| | <u>6,083,180</u> | <u>6,604,297</u> |
| Total cash receipts | | |
| Cash disbursements: | | |
| Payroll and related expenses | 2,166,505 | 2,276,442 |
| Interest expense | 607,158 | 496,042 |
| Other operating expenses | 2,937,961 | 1,830,661 |
| | <u>5,711,624</u> | <u>4,603,145</u> |
| Total cash disbursements | | |
| Net cash provided by operating activities | <u>371,556</u> | <u>2,001,152</u> |
| Cash flows from investing activities | | |
| Acquisition of property and equipment | (3,982,044) | (1,698,957) |
| Acquisition of equity interest | 100 | 98,451 |
| Proceeds from (utilization of) restricted cash | (45,837) | 102,788 |
| Receipts on related party receivables | 142,721 | 123,445 |
| | <u>(3,885,060)</u> | <u>(1,374,273)</u> |
| Net cash used by investing activities | | |
| Cash flows from financing activities | | |
| Additions to net loan fees | (39,637) | - |
| Proceeds from long-term debt | 4,031,251 | 21,626 |
| Principal payments on long-term debt | (1,071,360) | (272,748) |
| | <u>2,920,254</u> | <u>(251,122)</u> |
| Net cash provided (used) by financing activities | | |
| Net increase (decrease) in cash and cash equivalents | <u>(593,250)</u> | <u>375,757</u> |
| Cash and cash equivalents, beginning of year | <u>3,028,863</u> | <u>2,653,106</u> |
| Cash and cash equivalents, end of year | <u>\$ 2,435,613</u> | <u>\$ 3,028,863</u> |

The accompanying notes are an integral part of these consolidated statements.

HACIENDA COMMUNITY DEVELOPMENT CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. The Organization

Hacienda Community Development Corporation (Hacienda or the Organization) is an Oregon nonprofit corporation established in 1992 to address the affordable housing needs existing in Oregon. Hacienda is a Latino Community Development Corporation that strengthens families by providing affordable housing, homeownership support, economic advancement and educational opportunities for all.

In service of this mission, Hacienda has been providing dignified affordable housing and supportive education, health, and economic development programs to Portland's Latino community for more than twenty years. Hacienda currently owns and operates 381 units of affordable housing serving an estimated 1,400 residents throughout Portland and Molalla, Oregon – 70 percent of whom are first or second generation Latino immigrants and over 90 percent of whom are people of color. Residents earn less than 60 percent of the area median income and more than half of the properties' occupants are school-aged youth. Hacienda distinguishes itself from other affordable housing developers by offering culturally specific programs for its residents aimed at youth development, education, asset building, social entrepreneurship, and healthy living. Hacienda's motto is *Comunidad Viva!* – Living Community.

Summary of Programs

Hacienda adheres to a proven model for success that focuses on education for residents from birth through adulthood coupled with community economic development initiatives. The programs provide critical support to low-income children and strengthen entire family units in order to reach the long-term goal of increased assets and self-sufficiency. Hacienda's core programs are Affordable Housing, Homeownership Support, Community Economic Development, Youth and Family Support Services, and Financial Capabilities.

Affordable Housing

Hacienda's Affordable Housing program encompasses both Housing Development and Asset Management activities. Developing and maintaining quality, affordable housing is at the core of Hacienda's mission. Hacienda's buildings are more than just housing, they are places where families can live and thrive in safe, supportive, community-centered environments. One- to four-bedroom townhomes and apartments are built around community centers, gardens, and playgrounds. Resident youth and adults have access to on-site educational and asset-building programs designed to strengthen the economic, physical, and emotional health of families. The Organization's presence as an affordable housing provider has created stable homes for hundreds of families living in some of the most diverse and economically neglected areas of North and Northeast Portland, Oregon.

HACIENDA COMMUNITY DEVELOPMENT CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. The Organization, continued

Summary of Programs, continued

Affordable Housing, continued

The nine core properties that Hacienda manages are Los Jardines de La Paz, Villa de Clara Vista, Villas de Mariposas, Villa de Sueños, Vista de Rosas, Plaza de Cedros, Clara Vista Townhomes, Plaza Los Robles, and Miraflores. The Organization also owns and operates the Baltazar F. Ortiz Community Center (Ortiz Center), a commercial facility which houses a county health clinic and family resource center. The Ortiz Center places important Multnomah County health and social service programs in the heart of an at-risk community, and helps many residents access the health care they need. The Organization also developed and operates both the administrative office building and the Portland Mercado, a small business and food services incubator, public market, and plaza. Hacienda manages the Ortiz Center and oversees and directs a third party property management company for the day-to-day management of the residential properties and the Portland Mercado.

Economic Opportunity Program

Since 2006, the Economic Opportunity program has formed a central piece of Hacienda's strategy to help families build and protect their assets. As a HUD-approved housing counseling agency with a team of certified counselors, Hacienda staff provide financial coaching and work with families one-on-one to assist them in making the best financial choices for their household. Their vision is inspired by the prospect of a community in which families can empower themselves to build financial assets, become financially literate, and position themselves for future prosperity. Client-focused financial coaching, intensive financial education courses, and financial products and resources that meet clients where they are make the community a place everyone can call home.

Hacienda is a national affiliate and active member of the UnidosUS Homeownership Network, the largest family of community-based organizations working together to empower Latino wealth-building through homeownership. Many of the services are offered free of charge and are available to all Oregon residents. The Economic Opportunity group consists of three programs: Camino a Casa/Pre-Purchase, Foreclosure Prevention, and Financial Capabilities.

The Camino A Casa/Pre-Purchase program prepares prospective homebuyers for owning a first home. Clients work closely with financial coaches and HUD-certified housing counselors throughout the entirety of the home-buying process. In addition to mortgage-readiness and financial fitness workshops, they provide a number of opportunities for down-payment assistance.

The Foreclosure Prevention program provides support to homeowners at risk of foreclosure. This is accomplished by means of a holistic and coaching-based approach in which possible solutions for home retention are identified and explored. Services are free of charge.

HACIENDA COMMUNITY DEVELOPMENT CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. The Organization, continued

Summary of Programs, continued

Economic Opportunity Program, continued

The Financial Capabilities program is designed to help families and individuals reach their financial goals through an array of services offered by Hacienda. The program takes a client-specific, coaching-based approach which puts the client's needs at the center of their work. This technique has been shown to substantially increase the number of participants successfully reaching their goals. The idea of financial capability goes beyond traditional financial education. It enables clients to build the necessary financial skills that lead to behavior change, in addition to learning how to find and access high quality financial products and services.

Community Economic Development

The Community Economic Development program gives current and aspiring entrepreneurs the tools they need to launch or expand their businesses. Working in group classes and one-on-one with experienced business coaches, business owners learn new skills and connect with industry experts to help them on their path to success. Classes and coaching are offered in both English and Spanish, and the program serves primarily low-income entrepreneurs of color.

A focal point of the program is the Portland Mercado, Portland's first Latino Public Market. Since its opening in 2015, the Portland Mercado has provided access to affordable retail spaces and a commercial kitchen for businesses participating in the Community Economic Department's programs. The space serves 60+ food businesses each year, focusing on the foods of Latin America and Latino entrepreneurs. The Portland Mercado also hosts a variety of community, cultural, and artistic events and performances. Dedicated to building bridges between cultures through food, art, and entertainment, the Portland Mercado has quickly become a beloved cultural institution in the city.

Youth and Family Support Services

Hacienda's Youth and Family Support programs focus on providing educational and social support to children and parents. The programs promote healthy and vibrant parent-child relationships, helping children reach their full potential and giving parents the tools to support their child's educational and emotional development. Hacienda's bilingual and bicultural staff, in collaboration with other culturally specific community partners, administer all Youth and Family Support programs.

HACIENDA COMMUNITY DEVELOPMENT CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. The Organization, continued

Summary of Programs, continued

Youth and Family Support Services, continued

Expresiones, the Organization's afterschool program, serves residents in grades kindergarten through 9th grade, with bilingual academic support, culturally specific enrichment activities, summer programming, and parental involvement activities. Portland Niños, an early childhood educational program, serves Latino children throughout Multnomah County and uses the "Parents as Teachers" curriculum. The program aims to reduce the academic and health disparities experienced by Latino and immigrant children by providing support for families with children from birth to age five. Parents participate in biweekly parenting support groups, educational workshops, and biweekly home visits from Hacienda's Parent Educators to monitor the child's health and development. Finally, the SUN Youth Advocacy (SYA) program places case managers in Portland Public Schools to provide culturally appropriate support to at-risk Latino middle-schoolers. SYA provides academic support and cultural enrichment opportunities to 100 youth annually.

2. Summary of Significant Accounting Policies

Basis of Consolidation

The consolidated financial statements include the accounts of the following entities. All significant inter-organization amounts have been eliminated in consolidation.

- Hacienda Community Development Corporation
- Villa de Clara Vista Limited Partnership
- Villa de Sueños Limited Partnership
- Vista de Rosas, LLC
- Los Jardines de la Paz, Limited Partnership (as of January 1, 2017)
- Los Jardines II, LLC
- Hacienda QALICB, LLC
- Portland Mercado, LLC
- Comunidad Viva
- HCDC IV, LLC
- Miraflores GP, LLC

Basis of Presentation

Net assets and all balances and transactions are presented based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of the Organization and changes therein are classified and reported as unrestricted or restricted net assets. Unrestricted net assets are those that are not subject to donor-imposed stipulations. Temporarily restricted net assets are subject to donor-imposed stipulations that will be met, either by actions of the Organization and/or the passage of time.

HACIENDA COMMUNITY DEVELOPMENT CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

2. Summary of Significant Accounting Policies, continued

Cash and Cash Equivalents

The Organization considers all short-term, highly liquid investments with original maturities of three months or less at the date of purchase to be cash equivalents. Restricted cash is reported separately (see Note 3).

Receivables

Receivables are reported at the amount management expects to collect on balances outstanding at year-end. Based on an assessment of outstanding receivable balances, with consideration given to credit history and current relationships with the related debtors, management has concluded that any realized losses on balances outstanding at year-end will be immaterial. Contributions are recorded when the Organization is notified of the commitment. Conditional promises to give are not recognized until they become unconditional; that is, when the conditions on which they depend are substantially met.

Debt Service Costs – Change in Accounting Principle

Effective June 30, 2017, the Organization retrospectively adopted the provisions of Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) No. 2015-03, *Simplifying the Presentation of Debt Issuance Costs*. ASU 2015-03 requires that debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of that debt liability and amortization of debt issuance costs be reported as interest expense using the straight-line method. See Note 11 for additional information. The adoption of ASU 2015-03 did not have a material effect on the consolidated balance sheets or the consolidated statements of activities and cash flows for the years ended June 30, 2018 and 2017.

Property and Equipment

Additions to property and equipment in excess of \$5,000 with an estimated useful life of three years or more are capitalized. Property and equipment are stated at cost or fair value on the date of donation. Cost includes expenditures for additions and major improvements as well as interest costs incurred during construction.

Depreciation is computed by the straight-line method over the estimated useful lives of the related assets, which are as follows:

| | |
|--------------------------------|---------------|
| Buildings | 30 - 40 years |
| Office furniture and equipment | 3 - 7 years |

Investments in Limited Partnerships

Investments in limited partnerships are accounted for under the equity method, as the Organization has "significant influence" over the operations of the limited partnerships. Under the equity method, the initial investment is recorded at cost and is increased or decreased by the Organization's share of income or losses, increased by contributions, and decreased by distributions.

HACIENDA COMMUNITY DEVELOPMENT CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

2. Summary of Significant Accounting Policies, continued

Investments in Limited Partnerships, continued

Management reviews the interests in the partnerships for possible impairment in value whenever events or circumstances indicate the carrying value of the investment may not be recoverable. If there was an indication of impairment, management would prepare an estimate of cash flows expected to be collected from the partnership. If these cash flows were less than the investment in the partnership, a loss would be recognized to write down the investment. No such evidence of impairment was noted in the years ended June 30, 2018 and 2017. See Note 16 for impairment of property before acquisition.

Deferred Revenue

Deferred revenue represents fees received in advance of the services being performed. This revenue is recognized in the period the services are performed.

Public Support, Revenue, and Other Income

Public support, revenue, and other income are considered to be available for unrestricted use unless specifically restricted by the donor or funding source. The Organization reports contributions of cash and other assets with restrictions as either permanently or temporarily restricted depending on the donor stipulations. Expirations of temporary restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as net assets released from restrictions.

In-kind Contributions

Donations of property, equipment, materials, and other assets are recorded as support at their estimated fair value at the date of donation. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose.

The Organization recognizes donated services that create or enhance nonfinancial assets or that require specialized skills, which are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. In-kind contributions include approximately \$32,350 and \$45,100 for the years ended June 30, 2018 and 2017, respectively.

Income Taxes

The Organization is exempt from federal and state income taxation under Section 501(c)(3) of the Internal Revenue Code and applicable state law. Accordingly, no income tax provision is recorded. The Organization is not a private foundation.

The Organization follows the provisions of FASB Accounting Standards Codification (ASC) Topic 740 *Accounting for Uncertainty in Income Taxes*. Management has evaluated the Organization's tax positions and concluded that there are no uncertain tax positions that require adjustment to the financial statements to comply with provisions of this topic.

HACIENDA COMMUNITY DEVELOPMENT CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

2. Summary of Significant Accounting Policies, continued

Income Taxes, continued

The partnerships and limited liability companies are not tax-paying entities for federal or state income tax purposes; accordingly, a provision for income taxes has not been recorded in the accompanying consolidated financial statements. Partnership income or losses are reflected in the partners' individual or corporate income tax returns in accordance with their ownership percentages.

Expense Allocation

The costs of providing various programs and other activities have been summarized on a functional basis in the consolidated statements of activities and functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

3. Restricted Cash

Restricted cash includes various construction, maintenance, operating, replacement, escrow, and loan reserves required to be maintained according to provisions of debt and other agreements. These reserves totaled \$1,524,355 and \$1,478,518 at June 30, 2018 and 2017, respectively.

4. Grants, Accounts, and Other Receivables

Grants, accounts, and other receivables are unsecured. During 2015, the Organization entered into a 5-year ground lease agreement with annual lease payments of \$1 per year. The difference between the cash outlay and the fair value of the lease, discounted to present value, was recognized as a donation and a receivable in the consolidated financial statements as of December 2015. The balance is being expensed on a straight-line basis over the term of the lease. Grants, accounts, and other receivables consisted of the following at June 30:

| | 2018 | 2017 |
|---|------------|--------------|
| Grants and contracts receivable: | | |
| Oregon Housing and Community Services | \$ 33,020 | \$ 504,375 |
| Portland Children's Levy | 92,172 | 94,151 |
| Meyer Memorial Trust | 57,650 | 75,000 |
| Latino Network | 29,506 | 113,368 |
| Harbourton Foundation | 50,000 | 100,000 |
| Other grants and contracts | 105,839 | 262,452 |
| Accounts receivable | 107,685 | 127,678 |
| Total grants, accounts, and other receivables | \$ 475,872 | \$ 1,277,024 |

HACIENDA COMMUNITY DEVELOPMENT CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

5. Receivable from Related Parties

Receivable from related parties consisted of the following at June 30:

| Related Party/Security | Monthly Payment | Interest Rate | Maturity Date | 2018 | 2017 |
|--|--------------------|------------------|------------------|---------------------|---------------------|
| Notes receivable: (Note 9) | | | | | |
| Clara Vista Townhomes LP | | | | | |
| Subordinate trust deed on real property | (a) | 3.00% | Dec 2045 | \$ 287,922 | \$ 287,922 |
| Miraflores Development LP | | | | | |
| Trust deed on real property | (a) | 3.00% | Jun 2048 | 65,000 | 65,000 |
| Trust deed on real property | (a) | 4.35% | Dec 2040 | 396,379 | 396,379 |
| Total notes receivable | | | | <u>749,301</u> | <u>749,301</u> |
| Development fees receivable: | | | | | |
| Villas de Mariposas LP (b) | | | | <u>119,685</u> | <u>180,152</u> |
| Management fees receivable: | | | | | |
| Clara Vista Townhomes LP | | | | 304,529 | 275,586 |
| Miraflores Development LP | | | | 19,192 | 18,633 |
| Villas de Mariposas LP | | | | <u>81,903</u> | <u>72,753</u> |
| Total management fees receivable | | | | <u>405,624</u> | <u>366,972</u> |
| Accrued interest: | | | | | |
| Clara Vista Townhomes LP | | | | 14,146 | 45,766 |
| Miraflores Development LP | | | | <u>115,935</u> | <u>122,396</u> |
| Total accrued interest | | | | <u>130,081</u> | <u>168,162</u> |
| Other accounts receivable: | | | | | |
| Clara Vista Townhomes LP | | | | 33,972 | 34,323 |
| Villas de Mariposas LP | | | | 35,367 | 39,722 |
| Other | | | | <u>2,468</u> | <u>1,911</u> |
| Total other accounts receivable | | | | <u>71,807</u> | <u>75,956</u> |
| Total accounts receivable from related parties | | | | <u>\$ 1,476,498</u> | <u>\$ 1,540,543</u> |

(a) Interest accrues; principal and interest payments are cash flow dependent.

(b) By the terms of the Partnership Agreement for Villas de Mariposas LP, as amended in 2015, the Organization is obligated to deposit an amount equal to any unpaid developer fees as of December 31, 2019, into the partnership and to then cause the developer fee to be paid from those funds by January 30, 2020.

HACIENDA COMMUNITY DEVELOPMENT CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

6. Intangible Assets

Intangible assets consisted of the following at June 30:

| | 2018 | 2017 |
|--|--------------|--------------|
| Tax credit financing and professional fees | \$ 1,060,988 | \$ 1,047,865 |
| Less accumulated amortization | (253,635) | (183,685) |
| Intangible assets, net | \$ 807,353 | \$ 864,180 |

7. Loan Receivable

As part of a New Markets Tax Credit project of the Organization, Comunidad Viva loaned \$5,685,715 to Enhanced Capital Oregon NMTC Investment Fund V, LLC on November 14, 2014. The loan is collateralized by a 99.99 percent membership interest in Enhanced Capital New Market Development Fund XVIII, LLC, accrues interest at 1.4417 percent, and interest only payments are due quarterly. The balance is due upon maturity in December 2044.

8. Property and Equipment

Property and equipment, pledged as collateral for the Organization's long-term debt (Note 11), consisted of the following at June 30:

| | 2018 | 2017 |
|-------------------------------|---------------|---------------|
| Land and land improvements | \$ 5,073,201 | \$ 3,624,462 |
| Building and improvements | 31,295,169 | 28,819,727 |
| Furniture and equipment | 887,107 | 1,163,057 |
| Construction in process | 746,423 | 3,101,622 |
| | 38,001,900 | 36,708,868 |
| Less accumulated depreciation | (10,070,132) | (11,521,388) |
| Property and equipment, net | \$ 27,931,768 | \$ 25,187,480 |

At June 30, 2017, estimated costs to complete construction renovations under contract on Los Jardines was \$35,000. The project was completed during 2017.

Certain equipment with a cost basis of approximately \$275,000 was acquired prior to June 30, 2016, with grant funding of approximately \$137,000 received from a federal agency. Under the terms of the agreement, the equipment reverts to the agency if no longer used in the Organization's program.

HACIENDA COMMUNITY DEVELOPMENT CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

8. Property and Equipment, continued

Casa de Alma

In 2001 Hacienda CDC received a grant from Oregon Housing and Community Services (OHCS) to finance a farmworker housing building in Hood River, Oregon, on property owned by a third party. Hacienda then entered into a ground lease with the landowner which extended through the OHCS compliance period (to 2031). The terms also allowed for the landowner to terminate the ground lease any time after June 2011, whereby the leasehold improvements, including the building, would become the property of the landowner. The landowner exercised this right in January 2018 and assumed all responsibilities for the remainder of the compliance period. Consequently, the net book value of the asset at that time of \$162,945 was removed from Hacienda's accounts and has been reported as a loss on disposal of assets in the consolidated statements of activities for June 30, 2018.

9. Investments in Limited Partnerships and Limited Liability Companies

Hacienda is affiliated with the following organizations either directly as General Partner or indirectly through a disregarded entity that is the General Partner. Profits and losses are shared in accordance with the ownership percentages.

| <u>Organization</u> | <u>Disregarded Entity</u> | <u>Entity Type</u> | <u>Ownership Percentage</u> | <u>Property Size</u> | <u>Property Type</u> |
|--|---------------------------|--------------------|-----------------------------|----------------------|----------------------|
| <i>Direct ownership:</i> | | | | | |
| Villas de Mariposas LP | | | 0.01% | 71 units | Multi-family |
| Living Cully Plaza, LLC ^(a) | | | 33.33% | N/A | Investment |
| <i>Indirect ownership:</i> | | | | | |
| Clara Vista Townhomes LP | HCDC IV, LLC | LLC | 0.01% | 44 units | Multi-family |
| Miraflores Development LP | Miraflores GP, LLC | LLC | 0.01% | 32 units | Multi-family |

^(a) Until October 1, 2017. See *Living Cully Plaza, LLC*, following.

Villas de Mariposas Limited Partnership

In 2001, the Organization acquired several rental properties in Northeast Portland for development into 71 low-income housing units. In August 2002, Villas De Mariposas, L.P. (VDM) was formed to acquire, develop, own, and operate Villas de Mariposas Apartments. The partnership will terminate no later than December 31, 2065.

Living Cully Plaza, LLC

In June 2015, the Organization entered into agreements with Living Cully Plaza, LLC as part of a collaborative investment with two other Portland nonprofits. The purpose of the LLC was to purchase a commercial building and land totaling \$2,365,000 with the goal of improving the use and community benefit of the property. The Organization's capital investment was \$100. In addition, Hacienda signed a \$100,000 guarantee on the loan that was obtained to finance the purchase.

HACIENDA COMMUNITY DEVELOPMENT CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

9. Investments in Limited Partnerships and Limited Liability Companies, continued

Living Cully Plaza, LLC, continued

On October 2, 2017, the Organization purchased the real property formerly owned by Living Cully Plaza, LLC, of which the Organization was a 33.33 percent owner. The purchase price of \$2,243,229 was financed by a two-year loan from Raza Development Fund, Inc. (RDF). Living Cully Plaza, LLC was also dissolved on October 2, 2017. A loss of approximately \$50,000 was recognized with the dissolution of the partnership. Management plans to build an affordable housing development on the property, providing both residential and commercial services to the community. At acquisition, the Organization received additional financing commitments for approximately \$600,000, including supplemental funds available from RDF and a grant from a City of Portland agency, all of which was intended for pre-development costs. As of June 30, 2018, \$211,000 of the supplemental funds had been invested in the project. It is expected that the project will be completed in 2021.

Clara Vista Townhomes Limited Partnership

In December 2003, Clara Vista Townhomes Limited Partnership (CVTLP) was formed to acquire, develop, own, and operate Clara Vista Townhomes, a 44-unit, low-income housing project located in Portland, Oregon. In February 2004, HCDC IV, LLC was formed to become the General Partner for CVTLP. CVTLP will terminate no later than December 31, 2065.

As part of the formation of CVTLP in February 2005, the Organization received several grants for the development of the project, totaling approximately \$287,900. The Organization, in turn, loaned CVTLP approximately \$287,900. (Note 5).

Miraflores Development Limited Partnership

In June 2003, the Organization acquired property in the Portsmouth neighborhood of North Portland for development of low-income housing units. In August 2007, Miraflores Development Limited Partnership (MDLP) was formed to complete, acquire, develop, own, and operate the Miraflores Apartments, a planned 32-unit, low-income housing project in Portland, Oregon. The partnership will terminate no later than December 31, 2087.

As part of the formation of MDLP in June 2008, Prosper Portland (formerly the Portland Development Commission) loaned the Organization approximately \$396,500 as an "equity gap" contribution (Note 11) and Multnomah County provided a grant of \$65,000. The proceeds from both of these transactions were loaned to MDLP (Note 5).

HACIENDA COMMUNITY DEVELOPMENT CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

9. Investments in Limited Partnerships and Limited Liability Companies, continued

Miraflores Development Limited Partnership, continued

Investments in limited partnerships and limited liability companies, accounted for under the equity method, consisted of the following at June 30:

| | <u>2018</u> | <u>2017</u> |
|---|-------------------|-------------------|
| Villas de Mariposas LP | \$ (175) | \$ (161) |
| Clara Vista Townhomes LP | 18,695 | 18,706 |
| Miraflores Development LP | 393,187 | 393,203 |
| Living Cully Plaza, LLC | <u>-</u> | <u>50,102</u> |
| Total investments in limited partnerships and limited liability companies | <u>\$ 411,707</u> | <u>\$ 461,850</u> |

The limited partners of the limited partnerships retain substantive participation rights; therefore, consolidation of the limited partnerships is not required.

Summary financial information of the limited partnerships as compiled from their December 31, 2017, audited financial statements is as follows:

| | <u>Total Assets</u> | <u>Total Liabilities</u> | <u>Net Loss</u> |
|---------------------------|---------------------|--------------------------|-----------------|
| Villas de Mariposas LP | \$ 6,098,359 | \$ 3,398,558 | \$ (135,823) |
| Clara Vista Townhomes LP | 5,463,904 | 3,630,097 | (106,928) |
| Miraflores Development LP | 6,252,838 | 1,627,217 | (163,216) |

Summary financial information of the limited partnerships as compiled from their December 31, 2016, audited financial statements is as follows:

| | <u>Total Assets</u> | <u>Total Liabilities</u> | <u>Net Loss</u> |
|---------------------------|---------------------|--------------------------|-----------------|
| Villas de Mariposas LP | \$ 6,346,055 | \$ 3,510,431 | \$ (100,439) |
| Clara Vista Townhomes LP | 5,534,444 | 3,593,709 | (157,433) |
| Miraflores Development LP | 6,393,122 | 1,604,285 | (123,799) |

Summary financial information of Living Cully Plaza, LLC as of June 30, 2017, is as follows. The entity was not subject to an audit and amounts were obtained from internally prepared reports.

| | <u>Total Assets</u> | <u>Total Liabilities</u> | <u>Net Loss</u> |
|-------------------------|---------------------|--------------------------|-----------------|
| Living Cully Plaza, LLC | \$ 2,523,400 | \$ 2,354,087 | \$ (48,810) |

HACIENDA COMMUNITY DEVELOPMENT CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

10. Operating Line of Credit

The Organization has a \$350,000 unsecured line of credit with Wells Fargo Bank that matures February 1, 2019. The interest rate as of June 30, 2018, was prime (5.0 percent) plus 1.5 percent and a minimum interest rate of 5.0 percent. The interest rate as of June 30, 2017, was prime (4.25 percent) plus 1.5 percent and a minimum interest rate of 4.5 percent. There were no outstanding advances on the line at June 30, 2018 and 2017.

11. Long-term Debt

Long-term debt consists of the following at June 30:

| <u>Lender/Property Security</u> | <u>Monthly Payment</u> | <u>Interest Rate</u> | <u>Maturity Date</u> | <u>2018 Loan Balance</u> | <u>2017 Loan Balance</u> |
|--|------------------------|----------------------|----------------------|--------------------------|--------------------------|
| Portland Housing Bureau: | | | | | |
| Los Jardines (equity gap) | (a) | 0.00% | Dec 2052 | \$ 328,949 | \$ 344,562 |
| Los Jardines | (a) | 3.00% | Jan 2033 | 263,678 | 263,679 |
| Los Jardines | 1,979 | 2.81% | Mar 2032 | 327,193 | 318,293 |
| Plaza de Cedros (equity gap) | (a) | 0.00% | Upon sale | 234,098 | 238,187 |
| Miraflores | (a) | 0.00% | Dec 2040 | 373,462 | 376,585 |
| Villa de Clara Vista | (a) | 0.00% | May 2050 | 5,113,396 | 5,113,396 |
| Villa de Clara Vista | 713 | 1.00% | May 2029 | 85,099 | 90,670 |
| Villa de Sueños | 843 | 3.00% | Aug 2029 | 131,485 | 137,563 |
| Villa de Sueños (equity gap) | (a) | 0.00% | Aug 2029 | 117,901 | 117,901 |
| Villa de Sueños (equity gap) | (a) | 0.00% | None | 1,125,000 | 1,125,000 |
| Villa de Sueños | 4,545 | 4.00% | Jun 2031 | 557,339 | 588,895 |
| Villa de Sueños | (a) | 0.00% | Jun 2041 | 716,530 | 721,308 |
| Vista de Rosas | (a) | 0.00% | Mar 2045 | 1,350,470 | 1,360,000 |
| Vista de Rosas | 5,627 | 5.00% | Mar 2035 | 1,076,966 | 1,090,288 |
| Hacienda Office Building | 12,113 | 5.00% | Sep 2035 | 2,330,250 | 2,356,035 |
| Prosper Portland: | | | | | |
| Portland Mercado | (a) | 0.00% | May 2025 | 395,123 | 400,000 |
| Portland Mercado | 2,466 | 3.25% | May 2025 | 463,434 | 477,755 |
| Living Cully Plaza/Las Adelitas | Interest only | 3.25% | Sept 2019 | 274,847 | - |
| Network for Oregon Affordable Housing: | | | | | |
| Plaza de Cedros | 2,015 | 3.75% | Sep 2034 | 293,830 | 306,723 |
| Los Jardines | 8,527 | 4.17% | Jan 2033 | 1,116,644 | 1,171,167 |
| USDA: | | | | | |
| Plaza Los Robles | 1,990 | 1.00% | Oct 2039 | 460,271 | 479,448 |
| Plaza Los Robles | 1,228 | 1.00% | Oct 2039 | 284,014 | 295,848 |
| Clackamas County: | | | | | |
| Plaza Los Robles | (a) | 0.00% | Upon sale | 400,000 | 400,000 |
| Beneficial State Bank: | | | | | |
| Baltazar Ortiz Center | 7,153 | 4.50% | June 2028 | 1,278,700 | - |
| Wells Fargo Bank: | | | | | |
| Baltazar Ortiz Center | 5,261 | 5.50% | Apr 2021 | - | 733,993 |
| Unsecured | Interest only | 2.00% | Dec 2017 | 250,000 | 250,000 |
| Partnerships of Hope VIII, LLC: | | | | | |
| Hacienda QALICB | (b) | 1.00% | Dec 2044 | 7,063,000 | 7,063,000 |
| Hacienda QALICB | (c) | 1.00% | Dec 2044 | 2,637,000 | 2,637,000 |

HACIENDA COMMUNITY DEVELOPMENT CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

11. Long-term Debt, continued

| Lender/Property Security | Monthly Payment | Interest Rate | Maturity Date | 2018 Loan Balance | 2017 Loan Balance |
|--|--------------------|------------------|-------------------------|----------------------|----------------------|
| Key Bank National Association: | | | | | |
| Villa de Sueños | 2,610 | 3.49% | Sep 2019 | 289,704 | 310,365 |
| Villa de Sueños | 2,976 | 7.29% | Sep 2019 | 274,818 | 289,604 |
| Raza Development Fund, Inc.: | | | | | |
| Villa de Clara Vista ^(d) | 16,798 | 6.50% | Jul 2018 ^(d) | 1,941,479 | 2,014,268 |
| Living Cully Plaza/Las Adelitas | Interest only | 6.00% | Oct 2019 | 2,477,704 | - |
| Other loans | 126 | 3.00% | Feb 2034 | 18,035 | 18,996 |
| | | | | 34,050,419 | 31,090,529 |
| Unamortized debt issuance costs | | | | (97,817) | (79,877) |
| Total long-term debt | | | | \$ 33,952,602 | \$ 31,010,652 |
| | | | | 2018 | 2017 |
| Current portion | | | | \$ 365,670 | \$ 596,189 |
| Long-term portion | | | | 33,684,749 | 30,494,340 |
| Unamortized debt issuance costs | | | | (97,817) | (79,877) |
| Total long-term debt, net of current portion and unamortized debt issuance costs | | | | \$ 33,952,602 | \$ 31,010,652 |

(a) Repayment based upon excess cash flow.

(b) Quarterly interest only payments through December 2021; thereafter quarterly principal and interest of \$86,034.

(c) Quarterly interest only payments through December 2021; thereafter quarterly principal and interest of \$32,121.

(d) Agreement was refinanced in July 2018. Term was extended to July 30, 2023.

Interest has not been imputed on any of the above notes payable that carry below market rate interest as they are payable to governmental entities or related parties and carry legal restrictions. The restrictions require the Organization to use the property for low-income housing, as defined by the notes' regulatory agreements.

Scheduled future principal payments on long-term debt are summarized below:

| <u>Year Ending June 30,</u> | |
|-------------------------------|---------------|
| 2019 | \$ 365,670 |
| 2020 | 3,622,271 |
| 2021 | 358,022 |
| 2022 | 436,569 |
| 2023 | 515,940 |
| Thereafter | 20,512,749 |
| Cash flow contingent payments | 8,239,198 |
| Total | \$ 34,050,419 |

Included in the future principal payments thereafter in the schedule above are \$2,179,410 and \$2,202,235 of equity-gap loans at June 30, 2018 and 2017, respectively.

HACIENDA COMMUNITY DEVELOPMENT CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

11. Long-term Debt, continued

Loan Covenants

The Organization maintains debt agreements with several financial institutions that have varying debt covenants. Management believes that the Organization was in compliance with all covenants and reserve requirements at June 30, 2018 and 2017.

12. Board-designated Net Assets

Board-designated net assets as of June 30, 2018 and 2017, totaled \$603,647, and are cash reserves being held for future use.

13. Temporarily Restricted Net Assets

Temporarily restricted net assets are restricted as follows at June 30:

| | <u>2018</u> | <u>2017</u> |
|---|-------------------|-------------------|
| Community economic development | \$ 79,859 | \$ 264,956 |
| Youth and family support | 19,835 | 70,333 |
| Homeownership support | 173,771 | 262,534 |
| Portfolio preservation plan | - | 36,524 |
| Other purpose restriction | <u>22,830</u> | <u>80,248</u> |
| Total temporarily restricted net assets | <u>\$ 296,295</u> | <u>\$ 714,595</u> |

14. Retirement Plan

The Organization has a tax-deferred retirement plan pursuant to Section 404(c) of the Internal Revenue Code. The Board determines the Organization's match percentage annually, approving 2 percent for the years ended June 30, 2018 and 2017. Contributions to the plan for the years ended June 30, 2018 and 2017, totaled approximately \$24,000.

15. Related Party Transactions

See Notes 5, 9, and 11 regarding investments in limited partnerships and limited liability companies and Note 16 regarding assignment of partnership interest of Los Jardines de la Paz Limited Partnership.

In accordance with various agreements (e.g., the Limited Partnership agreement, loan agreements, etc.), the Organization accrues resident services fees, annual management fees, interest on sponsor loans, and developer fees from related parties.

HACIENDA COMMUNITY DEVELOPMENT CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

15. Related Party Transactions, continued

The table below summarizes revenues earned for the year ended June 30, 2018:

| | Resident Services Fees | Asset Management Fees | Interest Income | Developer Fees and Other Misc. | Total |
|---------------------------|------------------------------|-----------------------------|--------------------|---|-------------------|
| Clara Vista Townhomes LP | \$ 21,954 | \$ 28,943 | \$ 8,638 | \$ 4,259 | \$ 63,794 |
| Miraflores Development LP | 7,749 | 12,857 | 19,192 | - | 39,798 |
| Villas de Mariposas LP | 15,875 | 9,045 | - | - | 24,920 |
| | <u>\$ 45,578</u> | <u>\$ 50,845</u> | <u>\$ 27,830</u> | <u>\$ 4,259</u> | <u>\$ 128,512</u> |

The table below summarizes revenues earned for the year ended June 30, 2017:

| | Resident Services Fees | Asset Management Fees | Interest Income | Developer Fees and Other Misc. | Total |
|---|------------------------------|-----------------------------|--------------------|---|-------------------|
| Clara Vista Townhomes LP | \$ 21,547 | \$ 28,100 | \$ 8,638 | \$ 4,191 | \$ 62,476 |
| Miraflores Development LP | 7,291 | 12,483 | 19,192 | - | 38,966 |
| Villas de Mariposas LP | 15,412 | 8,697 | - | - | 24,109 |
| Los Jardines de la Paz (through 12/31/16) | 4,878 | 4,328 | 14,140 | - | 23,346 |
| | <u>\$ 49,128</u> | <u>\$ 53,608</u> | <u>\$ 41,970</u> | <u>\$ 4,191</u> | <u>\$ 148,897</u> |

Other

The Organization maintains cash accounts and has outstanding loans with financial institutions at which Board members are employed. Total balances at those banks were approximately \$647,000 and \$1,376,000 at June 30, 2018 and 2017, respectively, and the outstanding loan balances were approximately \$250,000 and \$984,000 at June 30, 2018 and 2017, respectively.

16. Assignment of Partnership Interest

Effective December 31, 2016, the limited partner in Los Jardines de la Paz, LP (LJLP) assigned its entire 99.9 percent limited partnership interest to Los Jardines II, LLC, a wholly-owned subsidiary of the Organization, in exchange for \$1. Hacienda continues as the General Partner in LJLP and, as a result of the assignment, holds a 100 percent ownership in the partnership. Consequently, the asset and liability balances related to the partnership have been included in Hacienda's consolidated balance sheet as of June 30, 2017, and the consolidated statement of activities includes the partnership's results of operations beginning January 1, 2017.

HACIENDA COMMUNITY DEVELOPMENT CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

16. Assignment of Partnership Interest, continued

Summarized financial information for LJLP at the date of assignment is as follows:

| | Balance Sheet Immediately Prior to Assignment | Adjustment of Limited Partner's Equity Interest | Balance Sheet Adjusted for Reduction in Value of Limited Partner's Equity Interest |
|---|--|--|---|
| Assets | | | |
| Cash | \$ 98,451 | \$ - | \$ 98,451 |
| Prepaid expenses and other assets | 5,974 | - | 5,974 |
| Restricted deposits and reserves | 190,571 | - | 190,571 |
| Property and equipment, net | <u>5,505,388</u> | <u>(1,847,980)</u> | <u>3,657,408</u> |
| Total assets | <u>\$ 5,800,384</u> | <u>\$ (1,847,980)</u> | <u>\$ 3,952,404</u> |
| Liabilities and Net Assets | | | |
| Accounts payable and accrued expense | \$ 64,575 | \$ - | \$ 64,575 |
| Payable to affiliated organizations | 2,281,652 | - | 2,281,652 |
| Long-term debt | <u>1,500,145</u> | <u>-</u> | <u>1,500,145</u> |
| Total liabilities | <u>3,846,372</u> | <u>-</u> | <u>3,846,372</u> |
| Limited partner's equity interest | 1,847,981 | (1,847,980) | 1 |
| General partner's equity interest | <u>106,031</u> | <u>-</u> | <u>106,031</u> |
| Total net assets | <u>1,954,012</u> | <u>(1,847,980)</u> | <u>106,032</u> |
| Total liabilities and net assets | <u>\$ 5,800,384</u> | <u>\$ (1,847,980)</u> | <u>\$ 3,952,404</u> |

17. Concentrations and Credit Risk

The Organization maintains its cash balances in several financial institutions located in Portland, Oregon. The balances in each financial institution are insured by the Federal Deposit Insurance Corporation up to \$250,000. The balances, at times, may exceed the federally insured limit. Cash balances in excess of the federally insured limits were approximately \$1,317,700 and \$1,782,000 at June 30, 2018 and 2017, respectively.

There were no significant revenue concentrations for the year ended June 30, 2018. For the year ended June 30, 2017, approximately 36 percent of total revenue was from one governmental entity. Receivables disclosed in Note 4 are concentrated with approximately 42 percent from three funding sources and 56 percent from three funding sources at June 30, 2018 and 2017, respectively.

HACIENDA COMMUNITY DEVELOPMENT CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

18. Commitments and Contingencies

Grants and Contracts

Amounts received or receivable from various contracting agencies are subject to audit and potential adjustment by the contracting agencies. Any disallowed claims, including amounts already collected, would become a liability of the Organization if so determined in the future. It is management's belief that no significant amounts received or receivable will be required to be returned in the future.

Grant and Loan Restrictions

Many of the properties owned and operated by Hacienda and its affiliated entities were financed by grants and low/no interest loans. The terms of these grants and loans restrict the use of the property and generally require the property to be rented to low-income qualified tenants for the period of the grant or related loan term. Failure to comply with the terms of the grants or the loans may result in a requirement to repay a portion or all of the proceeds received. Management believes that the exposure on these agreements is minimal.

Tax Benefits Guarantees

As the developer of certain properties financed in part by federal and/or state tax credit allocations, the Organization and its affiliates have made certain guarantees to investors as to the tax credits and other benefits to be derived from the properties. These guarantees generally cover the tax compliance periods of fifteen years after initial lease-up. A payment under such a guarantee could result in a cash distribution from an affiliate's operating cash flow to the investor limited partner. In the opinion of management, compliance with tax regulations and careful monitoring of the properties should preclude these contingent liabilities from materializing. To date, Hacienda and its affiliates have not experienced any calls on these guarantees.

Additionally, in accordance with the partnership agreements, the Organization must also meet certain requirements to:

- Maintain a net worth sufficient to ensure its ability to perform its management obligations.
- Restore any negative capital balance upon liquidation of the General Partner's interest.

Plaza de Cedros

Under conditions of a \$100,000 grant from the State of Oregon Housing and Community Services Department, the Organization has guaranteed that properties developed under this project will be managed in accordance with the Federal Low-Income Housing rules defined in Internal Revenue Code Section 42, as well as state and local low-income housing regulations.

HACIENDA COMMUNITY DEVELOPMENT CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

18. Commitments and Contingencies, continued

Plaza Los Robles

Under the USDA grant and loan agreement, the Organization was required to establish a reserve account and deposit \$30,000 at the time the USDA loan and grant were closed. In addition, the Organization was also required to deposit \$2,084 monthly beginning January 2008 until the amount in the reserve account reaches \$250,000. The funds are to be held as security for the loan and grant obligations. As of June 30, 2018 and 2017, the Organization was in compliance. This amount is included in restricted cash in the accompanying consolidated balance sheet.

Other Obligations

In November 2014, the Organization entered into transactions to complete three projects. Financing for the projects was provided by a number of governmental and private grants and through two allocations of New Markets Tax Credits (NMTC). The benefits of the NMTC are provided over a 7-year period and are based on certain percentages (as determined by the Internal Revenue Service) of the amount of leveraged funding used to finance the construction transaction.

As part of this funding, a 95 percent-owned subsidiary, Hacienda QALICB LLC, entered into two notes payable (Note 11), with limited liability companies that were created to facilitate the NMTC transaction. The Organization is obligated to maintain control of the projects for each of the seven years.

19. Lease Commitments

The Organization leases equipment under several operating leases ending at various times through March 2023. Total rent expense related to these leases approximated \$19,200 and \$25,000 for the years ended June 30, 2018 and 2017, respectively. The Organization also has in-kind rent for use of facilities, for which they recognized in-kind rent expense of approximately \$40,700 for the years ended June 30, 2018 and 2017.

Total future minimum lease payments are as follows:

| <u>Year Ending June 30,</u> | |
|-----------------------------|------------------|
| 2019 | \$ 13,296 |
| 2020 | 12,972 |
| 2021 | 12,000 |
| 2022 | 12,000 |
| 2023 | 9,000 |
| Thereafter | <u>-</u> |
| Total | <u>\$ 59,268</u> |

HACIENDA COMMUNITY DEVELOPMENT CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

20. Supplemental Cash Flow Information

The following presents a reconciliation of the change in net assets (as reported on the consolidated statement of activities) to net cash provided by operating activities (as reported on the consolidated statement of cash flows):

| | 2018 | 2017 |
|---|----------------|--------------|
| Cash flows from operating activities: | | |
| Change in net assets | \$ (1,123,645) | \$ 2,227,861 |
| Adjustments to reconcile change in net assets to net cash provided by operating activities: | | |
| Depreciation and amortization | 1,131,638 | 1,104,736 |
| Amortization of debt issuance costs (included in interest expense) | 21,696 | (12,904) |
| Loss on disposal of property | 162,945 | - |
| Pass-through income from limited partnerships | 50,043 | 16,376 |
| (Increase) decrease in: | | |
| Grants, accounts, and related party receivables | 722,476 | (2,005,351) |
| Prepaid expenses | 38,227 | (18,521) |
| Increase (decrease) in: | | |
| Accounts payable and accrued expenses | (487,331) | 513,938 |
| Deferred revenue | (144,493) | 175,017 |
| Net cash provided by operating activities | \$ 371,556 | \$ 2,001,152 |

21. Subsequent Events

Management evaluates events and transactions that occur after the consolidated balance sheet date as potential subsequent events. Management has performed this evaluation through the date of the independent auditor's report.

SUPPLEMENTAL INFORMATION

HACIENDA COMMUNITY DEVELOPMENT CORPORATION
CONSOLIDATING STATEMENT OF FINANCIAL POSITION
June 30, 2018

| | Hacienda Community Development Corporation | | | | | |
|---|--|---------------------|--------------------|---------------------|-----------------|-------------------------|
| | Core Activities | Ortiz Center | Plaza de Cedros | Plaza los Robles | Casa de Alma | Villa de Clara Vista |
| Assets | | | | | | |
| Current assets | | | | | | |
| Cash and cash equivalents | \$ 1,374,765 | \$ 85,860 | \$ 24,796 | \$ 24,578 | \$ - | \$ 403,194 |
| Grants and accounts receivable | 425,461 | - | 882 | 216 | - | 3,872 |
| Prepaid expenses, current | 19,898 | 906 | 1,542 | 2,934 | - | 14,002 |
| Total current assets | 1,820,124 | 86,766 | 27,220 | 27,728 | - | 421,068 |
| Receivable from related parties | 3,521,088 | 14,678 | - | - | - | - |
| Restricted cash | 12,389 | 74,354 | 58,622 | 300,558 | - | 318,928 |
| Security deposits | - | - | 5,614 | 16,977 | - | 36,349 |
| Intangible assets, net | - | 13,123 | - | - | - | - |
| Loan receivable | - | - | - | - | - | - |
| Property and equipment, net | 4,094,299 | 1,562,283 | 511,464 | 4,054,419 | - | 1,794,322 |
| Long-term ground lease | - | - | - | - | - | - |
| Investments in limited partnerships | 7,782,290 | - | - | - | - | - |
| Total assets | \$ 17,230,190 | \$ 1,751,204 | \$ 602,920 | \$ 4,399,682 | \$ - | \$ 2,570,667 |
| Liabilities and Net Assets | | | | | | |
| Current liabilities | | | | | | |
| Accounts payable and accrued expenses | \$ 174,988 | \$ 7,320 | \$ 14,136 | \$ 27,448 | \$ - | \$ 48,371 |
| Accrued interest | 23,676 | 2,423 | 959 | 646 | - | 10,911 |
| Deferred revenue | 65,308 | - | - | - | - | - |
| Current portion of long-term debt | 29,508 | 28,076 | 14,377 | 31,322 | - | 85,418 |
| Total current liabilities | 293,480 | 37,819 | 29,472 | 59,416 | - | 144,700 |
| Non-current liabilities | | | | | | |
| Security deposit liability | 1,409 | - | 5,614 | 16,977 | - | 36,348 |
| Deferred revenue, ground lease | 846,141 | - | - | - | - | - |
| Long-term debt, net of current portion and unamortized debt issuance costs | 7,307,723 | 1,237,837 | 553,643 | 1,112,963 | - | 7,053,782 |
| Total non-current liabilities | 8,155,273 | 1,237,837 | 559,257 | 1,129,940 | - | 7,090,130 |
| Total liabilities | 8,448,753 | 1,275,656 | 588,729 | 1,189,356 | - | 7,234,830 |
| Net assets (deficit) | | | | | | |
| Unrestricted: | | | | | | |
| Undesignated | 7,881,495 | 475,548 | 14,191 | 3,210,326 | - | (4,664,163) |
| Board-designated | 603,647 | - | - | - | - | - |
| Total unrestricted | 8,485,142 | 475,548 | 14,191 | 3,210,326 | - | (4,664,163) |
| Temporarily restricted | 296,295 | - | - | - | - | - |
| Total net assets (deficit) | 8,781,437 | 475,548 | 14,191 | 3,210,326 | - | (4,664,163) |
| Total liabilities and net assets | \$ 17,230,190 | \$ 1,751,204 | \$ 602,920 | \$ 4,399,682 | \$ - | \$ 2,570,667 |

| <u>Villa de Sueños</u> | <u>Vista de Rosas</u> | <u>Hacienda QALICB</u> | <u>Portland Mercado</u> | <u>Comunidad Viva</u> | <u>Los Jardines de la Paz</u> | <u>Eliminating Entries</u> | <u>Consolidated Total</u> |
|------------------------|-----------------------|------------------------|-------------------------|-----------------------|-------------------------------|----------------------------|---------------------------|
| \$ 108,811 | \$ 84,173 | \$ 72,478 | \$ 14,457 | \$ 85,462 | \$ 157,039 | \$ - | \$ 2,435,613 |
| 1,523 | 436 | 10,219 | 33,263 | - | - | - | 475,872 |
| <u>5,163</u> | <u>3,108</u> | <u>5,001</u> | <u>1,223</u> | <u>-</u> | <u>7,747</u> | <u>-</u> | <u>61,524</u> |
| 115,497 | 87,717 | 87,698 | 48,943 | 85,462 | 164,786 | - | 2,973,009 |
| - | - | 2,698,522 | 920,087 | - | - | (5,677,877) | 1,476,498 |
| 184,502 | 132,244 | 249,583 | 18,008 | - | 175,167 | - | 1,524,355 |
| 10,787 | 8,355 | - | 13,363 | - | 27,876 | - | 119,321 |
| - | - | 794,230 | - | - | - | - | 807,353 |
| - | - | - | - | 5,685,715 | - | - | 5,685,715 |
| 2,205,441 | 3,379,143 | 6,435,920 | - | - | 5,207,300 | (1,312,823) | 27,931,768 |
| - | - | 846,141 | - | - | - | (846,141) | - |
| - | - | - | - | 20,944 | - | (7,391,527) | 411,707 |
| <u>\$ 2,516,227</u> | <u>\$ 3,607,459</u> | <u>\$ 11,112,094</u> | <u>\$ 1,000,401</u> | <u>\$ 5,792,121</u> | <u>\$ 5,575,129</u> | <u>\$ (15,228,368)</u> | <u>\$ 40,929,726</u> |
| \$ 165,343 | \$ 73,250 | \$ 36 | \$ 15,649 | \$ - | \$ 54,175 | \$ (298,538) | \$ 282,178 |
| 71,886 | - | - | - | - | 232,908 | (295,947) | 47,462 |
| - | - | - | - | - | - | - | 65,308 |
| <u>76,185</u> | <u>13,993</u> | <u>-</u> | <u>14,705</u> | <u>-</u> | <u>72,086</u> | <u>-</u> | <u>365,670</u> |
| <u>313,414</u> | <u>87,243</u> | <u>36</u> | <u>30,354</u> | <u>-</u> | <u>359,169</u> | <u>(594,485)</u> | <u>760,618</u> |
| 10,787 | 8,355 | 1,440 | 13,363 | - | 27,875 | - | 122,168 |
| - | - | - | - | - | - | (846,141) | - |
| <u>3,445,316</u> | <u>2,413,443</u> | <u>9,693,876</u> | <u>843,852</u> | <u>-</u> | <u>5,157,889</u> | <u>(5,233,392)</u> | <u>33,586,932</u> |
| <u>3,456,103</u> | <u>2,421,798</u> | <u>9,695,316</u> | <u>857,215</u> | <u>-</u> | <u>5,185,764</u> | <u>(6,079,533)</u> | <u>33,709,100</u> |
| <u>3,769,517</u> | <u>2,509,041</u> | <u>9,695,352</u> | <u>887,569</u> | <u>-</u> | <u>5,544,933</u> | <u>(6,674,018)</u> | <u>34,469,718</u> |
| (1,253,290) | 1,098,418 | 1,416,742 | 112,832 | 5,792,121 | 30,196 | (8,554,350) | 5,560,066 |
| - | - | - | - | - | - | - | 603,647 |
| (1,253,290) | 1,098,418 | 1,416,742 | 112,832 | 5,792,121 | 30,196 | (8,554,350) | 6,163,713 |
| - | - | - | - | - | - | - | 296,295 |
| <u>(1,253,290)</u> | <u>1,098,418</u> | <u>1,416,742</u> | <u>112,832</u> | <u>5,792,121</u> | <u>30,196</u> | <u>(8,554,350)</u> | <u>6,460,008</u> |
| <u>\$ 2,516,227</u> | <u>\$ 3,607,459</u> | <u>\$ 11,112,094</u> | <u>\$ 1,000,401</u> | <u>\$ 5,792,121</u> | <u>\$ 5,575,129</u> | <u>\$ (15,228,368)</u> | <u>\$ 40,929,726</u> |

HACIENDA COMMUNITY DEVELOPMENT CORPORATION
CONSOLIDATING STATEMENT OF ACTIVITIES
For the Year Ended June 30, 2018

| | Hacienda Community Development Corporation | | | | | |
|--------------------------------------|--|-------------------|--------------------|---------------------|------------------|-------------------------|
| | Core Activities | Ortiz Center | Plaza de Cedros | Plaza los Robles | Casa de Alma | Villa de Clara Vista |
| Revenue and support | | | | | | |
| Private gifts, grants, and contracts | \$ 723,280 | \$ - | \$ - | \$ - | \$ - | \$ - |
| Government grants and contracts | 1,555,817 | - | - | - | - | - |
| In-kind contributions | 32,350 | - | - | - | - | - |
| Service revenue | 421,849 | - | - | - | - | - |
| Rental income | 34,622 | 201,405 | 78,372 | 219,435 | - | 1,006,347 |
| Interest income | 96,047 | 117 | 44 | 162 | - | 98 |
| Loss on disposal of assets | - | - | - | - | (162,945) | - |
| Other income (loss) | (38,527) | - | 580 | 15,988 | - | 28,044 |
| Intercompany transfer of revenue | (2,014,678) | - | - | - | - | - |
| Total revenue and support | <u>810,760</u> | <u>201,522</u> | <u>78,996</u> | <u>235,585</u> | <u>(162,945)</u> | <u>1,034,489</u> |
| Expenses | | | | | | |
| Program services | 564,659 | 179,871 | 96,981 | 331,119 | 5,603 | 1,010,943 |
| Management and general | 714,100 | - | - | - | - | - |
| Fundraising | 71,410 | - | - | - | - | - |
| Total expenses | <u>1,350,169</u> | <u>179,871</u> | <u>96,981</u> | <u>331,119</u> | <u>5,603</u> | <u>1,010,943</u> |
| Change in net assets | (539,409) | 21,651 | (17,985) | (95,534) | (168,548) | 23,546 |
| Net assets, beginning of year | 9,361,502 | 453,897 | 32,176 | 3,305,860 | 168,548 | (4,687,709) |
| Equity transfer | (40,656) | - | - | - | - | - |
| Net assets, end of year | <u>\$ 8,781,437</u> | <u>\$ 475,548</u> | <u>\$ 14,191</u> | <u>\$ 3,210,326</u> | <u>\$ -</u> | <u>\$ (4,664,163)</u> |

| <u>Villa de Sueños</u> | <u>Vista de Rosas</u> | <u>Hacienda QALICB</u> | <u>Portland Mercado</u> | <u>Comunidad Viva</u> | <u>Los Jardines de la Paz</u> | <u>Eliminating Entries</u> | <u>Consolidated Total</u> |
|------------------------|-----------------------|------------------------|-------------------------|-----------------------|-------------------------------|----------------------------|---------------------------|
| \$ - | \$ - | \$ - | \$ 29,267 | \$ 365 | \$ - | \$ (80,000) | \$ 672,912 |
| - | - | - | 2,500 | - | - | - | 1,558,317 |
| - | - | - | - | - | - | - | 32,350 |
| - | - | - | 1,251 | - | - | (190,263) | 232,837 |
| 360,915 | 245,782 | 92,657 | 88,627 | - | 531,288 | (112,106) | 2,747,344 |
| 47 | 36 | - | 5 | 81,971 | 132 | (66,102) | 112,557 |
| - | - | - | - | - | - | - | (162,945) |
| 9,605 | 5,193 | 3,721 | 155,079 | - | 9,956 | (20,135) | 169,504 |
| - | - | 2,014,678 | - | - | - | - | - |
| <u>370,567</u> | <u>251,011</u> | <u>2,111,056</u> | <u>276,729</u> | <u>82,336</u> | <u>541,376</u> | <u>(468,606)</u> | <u>5,362,876</u> |
| 403,609 | 305,476 | 2,283,524 | 327,997 | - | 573,356 | (392,052) | 5,691,086 |
| - | - | 8,200 | - | 81,725 | - | (80,000) | 724,025 |
| - | - | - | - | - | - | - | 71,410 |
| <u>403,609</u> | <u>305,476</u> | <u>2,291,724</u> | <u>327,997</u> | <u>81,725</u> | <u>573,356</u> | <u>(472,052)</u> | <u>6,486,521</u> |
| (33,042) | (54,465) | (180,668) | (51,268) | 611 | (31,980) | 3,446 | (1,123,645) |
| (1,220,248) | 1,152,883 | 1,597,410 | 123,444 | 5,791,510 | 62,176 | (8,557,796) | 7,583,653 |
| - | - | - | 40,656 | - | - | - | - |
| <u>\$ (1,253,290)</u> | <u>\$ 1,098,418</u> | <u>\$ 1,416,742</u> | <u>\$ 112,832</u> | <u>\$ 5,792,121</u> | <u>\$ 30,196</u> | <u>\$ (8,554,350)</u> | <u>\$ 6,460,008</u> |

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Finance Committee and Board of Directors
Hacienda Community Development Corporation
Portland, Oregon

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of Hacienda Community Development Corporation (a nonprofit organization), which comprise the consolidated balance sheet as of June 30, 2018, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated December 14, 2018.

Internal Control Over Financial Reporting

In planning and performing our audit of the consolidated financial statements, we considered Hacienda Community Development Corporation's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of Hacienda Community Development Corporation's internal control. Accordingly, we do not express an opinion on the effectiveness of Hacienda Community Development Corporation's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Hacienda Community Development Corporation's consolidated financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of consolidated financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.



Jones & Roth, P.C.
Hillsboro, Oregon
December 14, 2018